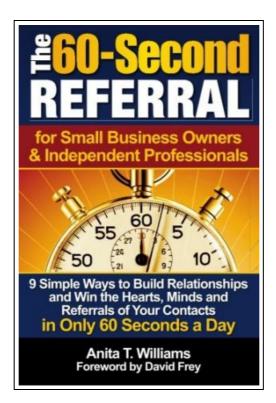
The 60-Second Referral: For Small Business Owners Independent Professionals



Filesize: 3.21 MB

Reviews

This book will never be easy to start on reading but quite exciting to see. It is actually rally intriguing through looking at period of time. Your daily life span will be convert once you total looking over this book. (Torrance Vandervort)

THE 60-SECOND REFERRAL: FOR SMALL BUSINESS OWNERS INDEPENDENT PROFESSIONALS



Booksurge Publishing, United States, 2009. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Business owners know they should stay in touch with prospects and customers. But how? Who has the time? The 60-Second Referral introduces a simple system to easily create a network of referral sources who like, trust. . . and remember you. Stay in touch with more people, more often, to greatly expand the group who will spontaneously refer others to you. Small business owners and professionals have an advantage most large businesses don t have. They can connect on a human level. The book s author, Anita Williams - a marketing consultant specializing in customer acquisition and retention - shows how to apply human-scaled communications based on normal, everyday social interactions. The book defines the five circles of relationships business owners have and how to cultivate all of them with a small investment of time. Each of the nine ways to build warm connections with people is explained and examples are provided. The book concludes with several easy-to-implement sample plans.

Read The 60-Second Referral: For Small Business Owners Independent Professionals Online
Download PDF The 60-Second Referral: For Small Business Owners Independent Professionals

See Also

\rightarrow

Weebies Family Halloween Night English Language: English Language British Full Colour Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Children s Weebies Family Halloween Night Book 20 starts to teach Pre-School and... Save PDF »

		ľ	2
	_	⟩	

Joey Green's Rainy Day Magic: 1258 Fun, Simple Projects to Do with Kids Using Brand-name Products Fair Winds Press, 2006. Paperback. Book Condition: New. Brand new books and maps available immediately from a reputable and well rated UK bookseller - not sent from the USA; despatched promptly and reliably worldwide by... Save PDF »

\rightarrow

TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (2-4 years old) in small classes (3)(Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Paperback. Pub Date :2005-09-01 Publisher: Chinese children before making Reading: All books are the... Save PDF »

\rightarrow	

YJ] New primary school language learning counseling language book of knowledge [Genuine Specials(Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Paperback. Pub Date :2011-03-01 Pages: 752 Publisher: Jilin University Shop Books All the new... Save PDF »

\rightarrow	

Dont Line Their Pockets With Gold Line Your Own A Small How To Book on Living Large

Madelyn D R Books. Paperback. Book Condition: New. Paperback. 106 pages. Dimensions: 9.0in. x 6.0in. x 0.3in. This book is about my cousin, Billy a guy who taught me a lot over the years and who...

Save PDF »