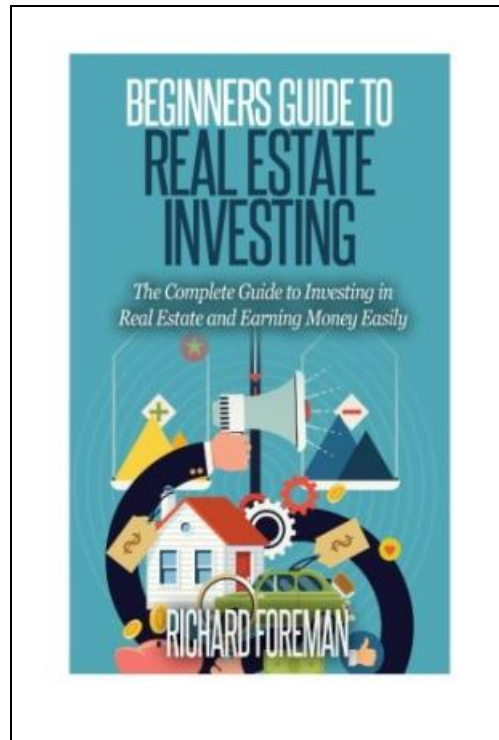


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Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.With the concept of real estate, the first thing that comes to people s minds is selling and buying houses. Some think that you need to have excellent communication and marketing skills in order to succeed in your career if you re into real estate. They say that it s all about the talk, the eye contact, and the perfect sales pitches to say. But then again, there s more to real estate than selling houses and good sales talk. Real estate is very a stable business to be part of. One of the basic needs in life is shelter; a habitat that can keep you safe and protected from whatever dangers and weather out there. A house is more than a structure. It s a place to call home; a sanctuary. On the business of real estate, it is actually land and anything that is attached to it - with value. It deals with anything and everything that has to do with property and land ownership. And always remember: location is everything. It really is all about the location. In terms of money, real estate can be very lucrative. Learn all the terminology and the basic fundamentals, and not only will you be able to survive long enough to know the ropes - you ll thrive. Along the way, familiarize yourself with a list of common real estate terms and their meanings. By then, you are ready for the actual business of real estate. As beginners, it is important to know the fundamentals of real estate before going out into the field. There s a lot more to the business of real estate than just putting up...



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