

Negotiation: Essential Strategies and Techniques Needed for Persuasion and Influence (Paperback)



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(Destin Leffler)

NEGOTIATION: ESSENTIAL STRATEGIES AND TECHNIQUES NEEDED FOR PERSUASION AND INFLUENCE (PAPERBACK)



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Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Negotiation: Essential Strategies and Techniques Needed for Persuasion and Influence is intended for people who want to optimize their negotiating skills by using tried and tested negotiation techniques. A number of individuals may assume that negotiating is easy; however, this is not entirely true. Anyone can try to negotiate; but not all people truly succeed in the end. This book will present simple but effective steps in negotiating effectively and successfully. In addition, numerous examples are presented to allow you to understand the concepts more. Learning exactly how, when, and where to do it, will boost your success on the negotiation table. This book will help you learn: -Key factors for a successful negotiation - How to be bold during negotiations -Examples of negotiation conversations -Skills you must hone as an effective negotiator -Handling problems during negotiations -Negotiation tips for buyers and sellers -Examples of negotiation conversations -And much, much more! Continue reading and you will soon benefit tremendously when you use the methods in your career, social, and personal life. Thanks again for downloading this book. Have fun reading and learning!.



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