



Power Relationships: 26 Irrefutable Laws for Building Extraordinary Relationships (Hardback)

By Andrew Sobel, Jerold Panas

John Wiley Sons Inc, United States, 2014. Hardback. Condition: New. 1. Auflage. Language: English . This book usually ship within 10-15 business days and we will endeavor to dispatch orders quicker than this where possible. Brand New Book. The Relationship Laws that Drive Success There are powerful but invisible laws that determine whether your relationships with your clients, colleagues, and friends will thrive or wither. These relationship laws are ever-present. When you align with them, the results are dramatic. Your network will grow rapidly. You ll be seen by clients as a trusted partner rather than an expense to be managed. And you ll find the people around you eager to help you succeed. When you ignore the laws, however, your efforts will falter. Relationship building will seem like very hard work. Power Relationships gives readers a unique, entertaining guide to relationship success at work and in life. Each of the 26 laws is illustrated and explained using a compelling, real-life story that shows how to implement it. The second section of the book presents 16 common relationship challenges with specific solutions. You ll read about: * The top Citigroup executive whose relationship with a CEO was changed forever on...



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