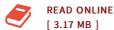


By Albert E. Bull

General Books LLC. Paperback. Book Condition: New. This item is printed on demand. Paperback. 28 pages. This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1922. Excerpt: . . . INDEX Accessibility of the buyer, 27 Agent buyers, 70 Bargains, why some buyers lose, 19 Buyers who are avoided, 19 who trust the sales-men, 24 who-make trade, 51 Buying bargains to sell bargains, 53, close, 20, secret, 62 for fellow traders, 77 Candour in buying, 22 Capital appropriations, 56, buyer with small, 6 Card and filing systems, 89, 94 Careless buying, perils of, 26 Central buying of multiple stores, 79 Collective buying, 74, why it breaks down, 85 Department store buying, 55 Direct buying, 45 Factory buying, 59 Human nature in business, 26 Ideas, value of, 14 Ideals of trading, 56 Illustrative cases--, a bad bargain, 22, a bargain line, 19, an old habit, 65, a secret of success, 5, an unusual plan, 41, business based on buying, 51, cutting out the middle man, 44, theauction buyers, 74, the beginner, 22, the buyers idea, 14, the little...





Reviews

This publication is worth acquiring. It is actually full of knowledge and wisdom You are going to like the way the blogger publish this book.

-- Prof. Stanley Hermiston

It becomes an incredible ebook which i have at any time go through. It normally fails to charge excessive. Your daily life period will be enhance the instant you full reading this article book.

-- Alize Bashirian I

DMCA Notice | Terms