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SAVE YOUR BREATH: NEGOTIATE BETTER DEALS BY TALKING LESS



Janice Seto. Paperback. Condition: New. 30 pages. Dimensions: 9.0in x 6.0in x 0.1in. If you want better results, Janice Seto shares with nervous talkers 9 ways you can save your breath, stop wasting your time, and negotiate better deals. Janice Seto has worked on deals in various capacities: real estate, business, human resources, and union-labour environments. Her reputation is of a selfless negotiator, looking out for the best interest of the client. Along the way, she has won some and lost...

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- Authored by Janice Seto
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