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THE ACCIDENTAL SALESPERSON: HOW TO TAKE CONTROL OF YOUR SALES CAREER AND EARN THE RESPECT AND INCOME YOU DESERVE (2ND REVISED EDITION)



Amacom. Paperback. Book Condition: new. BRAND NEW, The Accidental Salesperson: How to Take Control of Your Sales Career and Earn the Respect and Income You Deserve (2nd Revised edition), Chris Lytle, Not all sales people plan on a career in sales. Often, sales chooses them and suddenly they find themselves in a profession they aren't fully prepared for. "The Accidental Salesperson" is the answer, providing the advice and inspiration they need to master the essentials and hit the ground running....

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- Authored by Chris Lytle
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