



## The 5 Secret Buying Values: Unlock the #1 Sales Technique on How to Sell More

By Matthew E Alleyne

Matthew E Alleyne. Paperback. Condition: New. 92 pages. Dimensions: 8.4in. x 5.4in. x 0.4in. Have you ever had a customer on the edge of a sale, certain they were interested as they nodded fervently over your recommendations, agreeing with you in every way - only to turn you down and walk off even after saying yes? It can be frustrating if you're selling a small ticket item, and maddening (as well as scary) when it happens over deals worth hundreds of thousands (even millions). In *The 5 Secret Buying Values*, Best-Selling Author Matthew E. Alleyne shows you how to break free from the traditional sales techniques that are killing your performance and costing you money. This book provides, in perfect detail, how you can leverage the values that exist in every customer and prospect to effectively close sales. If you want to be a better salesman, you don't need trendy sales techniques; you don't need lengthy, hyped-up seminars or million-dollar corporate sales training. You just need *The 5 Secret Buying Values*. This item ships from multiple locations. Your book may arrive from Roseburg, OR, or La Vergne, TN. Paperback.



READ ONLINE  
[ 2.74 MB ]

### Reviews

*Extensive guideline! Its this kind of very good study. It really is full of knowledge and wisdom I discovered this book from my i and dad encouraged this publication to understand.*

-- **Mr. Jerry Littel**

*A fresh e book with a new viewpoint. It is among the most awesome ebook we have read through. Once you begin to read the book, it is extremely difficult to leave it before concluding.*

-- **Prof. Christelle Stark III**

## Relevant eBooks



### **Have You Locked the Castle Gate?**

Addison-Wesley Professional. Softcover. Book Condition: Neu. Gebrauch - Sehr gut Unbenutzt. Schnelle Lieferung, Kartonverpackung. Abzugsfähige Rechnung. Bei Mehrfachbestellung werden die Versandkosten anteilig erstattet. - Is your computer safe Could an intruder sneak in and steal your information, or plant a virus Have...



### **The Trouble with Trucks: First Reading Book for 3 to 5 Year Olds**

Anness Publishing. Paperback. Book Condition: new. BRAND NEW, The Trouble with Trucks: First Reading Book for 3 to 5 Year Olds, Nicola Baxter, Geoff Ball, This is a super-size first reading book for 3-5 year olds, with an engaging story, colourful pictures...



### **Read Write Inc. Phonics: Yellow Set 5 Storybook 10 the Foolish Witch**

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. Tim Archbold (illustrator). 210 x 81 mm. Language: N/A. Brand New Book. These engaging Storybooks provide structured practice for children learning to read the Read Write Inc. Set 1 and 2 sounds....



### **Read Write Inc. Phonics: Yellow Set 5 Storybook 2 off Sick**

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. Tim Archbold (illustrator). 162 x 148 mm. Language: N/A. Brand New Book. These engaging Storybooks provide structured practice for children learning to read the Read Write Inc. Set 1 and 2 sounds....



### **Read Write Inc. Phonics: Yellow Set 5 Storybook 7 Do We Have to Keep it?**

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. Tim Archbold (illustrator). 211 x 101 mm. Language: N/A. Brand New Book. These engaging Storybooks provide structured practice for children learning to read the Read Write Inc. Set 1 and 2 sounds....



### **Monkeys Learn to Move: Puppet Theater Books Presents Funny Illustrated Bedtime Picture Values Book for Ages 3-8**

Createspace, United States, 2015. Paperback. Book Condition: New. 216 x 216 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.What are the Monkey s up to now? Moving! Monkeys Learn to Move helps children learn what it is like...