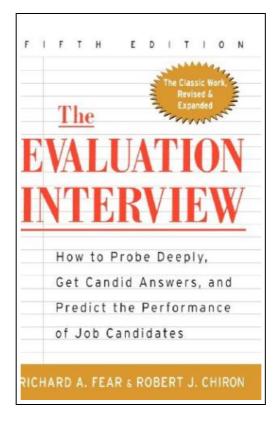
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# Reviews

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# THE EVALUATION INTERVIEW: HOW TO PROBE DEEPLY, GET CANDID ANSWERS AND PREDICT THE PERFORMANCE OF JOB CANDIDATES (HARDBACK)



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McGraw-Hill Education - Europe, United States, 2002. Hardback. Book Condition: New. 5th Revised edition. 228 x 158 mm. Language: English . Brand New Book \*\*\*\*\*\* Print on Demand \*\*\*\*\*\*. This book contains interviewing techniques for building rapport, keeping control, and listening behind the words to hear what a candidate is really saying. The Evaluation Interview has been the essential interviewer's guidebook for more than 40 years. Its hands-on techniques and interviewing insights are renowned for helping hiring managers and personnel interviewers put applicants at ease and reveal their true character. This revised and updated fifth edition, is tailored to the realities of interviewing applicants in today s workplace with new material covering: tactical interviewing strategies; how to ask behavioral questions that leave interviewees no wiggle room Legal issues; questions you cannot ask in an interview; overall fit; and evaluating candidates for how well they fit into your organization s culture and strategic priorities. Praise for previous editions of The Evaluation Interview: Stands out above the rest. Should be in the library of every organization and owned personally by every personnel interviewer - Personnel Psychology. The definitive work in its field. This book lays down a technique used by thousands of personnel interviewers across the country - Esquire. People, in the final analysis, determine whether a business succeeds or fails. Organizations need to hire people with potential for growth. That is what this book is all about - From Chapter 1. For four decades, The Evaluation Interview has set the standard for conducting accurate employment interviews, learning what makes prospective hires tick, and hiring only those people who will contribute to a company s growth as they grow along with it. This fifth edition updates the book, yet keeps intact the basic principles and guidelines that have made this human...

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