



Win on Sale: A New Perception of Sale and Its 22 Basic Principles or a Guide for the Modern Seller

By Christos Stilianidis

Christos Stilianidis, United States, 2012. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****.Are you a new seller trying to survive in the sales world? Do you need a guide to help you with what to do, when and how you should do it so as to bring results? Are you afraid to work on sales because you believe that you cannot be successful or have you already been a successful seller who wishes to learn more about sales so as to maximize your performance? No matter what kind of person you are, the present book has been written just for you since it shows you how sales can be made in the modern world. From the very first moment, you realize when reading this book, that as modern sellers we do not have to convince anybody!! You will learn -What the new perception of sales is and how it works in the modern world. -What every day capacity is and how we can take advantage of it so as to achieve the most possible sales. -That the price itself is not the most important factor in achieving sales and...



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