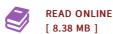




Get More Money on Your Next Job. in Any Economy

By Lee E. Miller

McGraw-Hill Education - Europe. Paperback. Book Condition: new. BRAND NEW, Get More Money on Your Next Job. in Any Economy, Lee E. Miller, GET PAID WHAT YOU DESERVE! "Lee's book is a must-read for anyone who wants to be adequately rewarded for the value his or her work generates." -- Los Angeles Times If you're not sure that mastering the art of negotiation is important, consider this: getting \$2,000 less in salary at age 25 could amount to \$200,000 in lost salary by age 65. In his mid-20s, Lee Miller got himself a 50 percent salary increase—in the midst of what was the worst recession since the 1930s. Since then, he's become a top career advisor, steering hundreds of employment agreements. Here he shares all the how-to's that can help you land not only the work you want but also more money and better benefits, bonuses, and perks. You'll learn how to: Use the Internet to find and assess potential employers Enhance your desirability and leverage Develop your best negotiation strategy Time salary discussions to maximize your control of them Seal the deal Why leave money on the negotiating table when it can be yours? This practical, timely book is



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