



Super Agent: Real Estate Success at the Highest Level

By Joseph Callaway

John Wiley & Sons. Paperback. Book Condition: New. Paperback. 352 pages. New York Times Bestselling authors Joseph and JoAnn Callaway sell 300 to 500 high end homes per year. Over the last fifteen years they appeared on panels, answered questions, and found themselves frustrated with how vast the need for information was, how much they had to say, and how limited was their opportunity to make a difference. The New Real Estate Super Agent will fill this information vacuum with practical real world answers, methods, and advice from the two most successful fellow agents in the US with over 5000 homes sold. This book will teach agents to serve the clients needs, and in that service, find their indispensability. The New Real Estate Super Agent introduces many new ideas such as: Why and how to STOP the practice of pricing based on comparable sales. Getting rid of the Buyer Broker Agreement and instead relying upon proven service methods and techniques to build a client stronger than any agreement could hope to, Making a conscious effort to keep the client empowered and active, instead of dependent on the agent. This item ships from multiple locations. Your book may arrive from Roseburg, OR, La...



READ ONLINE
[6.4 MB]

Reviews

An extremely awesome pdf with lucid and perfect reasons. I was able to comprehend everything using this published e pdf. You can expect to like how the blogger compose this pdf.

-- Miss Peggie Sanford I

Undoubtedly, this is actually the finest work by any author. Of course, it is perform, nonetheless an amazing and interesting literature. You will like just how the article writer publish this book.

-- Dr. Isom Dibbert Jr.

Related Books



Read Write Inc. Phonics: Yellow Set 5 Storybook 7 Do We Have to Keep it?

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. Tim Archbold (illustrator). 211 x 101 mm. Language: N/A. Brand New Book. These engaging Storybooks provide structured practice for children learning to read the Read Write Inc. Set 1 and 2 sounds....



Goodnight. Winnie (New York Times Best Books German Youth Literature Prize Choice Award most(Chinese Edition)

Hardcover. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.HardCover. Pub Date: Unknown Pages: 40 Publisher: the Star Press Information Original Price: 32.80 yuan: Germany) of Quinter Bu Huoci forward....



The Mystery at the Kentucky Derby Real Kids Real Places

Gallopede International. No binding. Book Condition: New. Library Binding. 160 pages. Dimensions: 7.3in. x 5.1in. x 0.7in.When you purchase the Library Bound mystery you will receive FREE online eBook access! Carole Marsh Mystery Online eBooks are an easy, effective, and immediate way...



No Friends?: How to Make Friends Fast and Keep Them

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Do You Have NO Friends? Are you tired of not having any friend and being lonely all the time...



Crochet: Learn How to Make Money with Crochet and Create 10 Most Popular Crochet Patterns for Sale: (Learn to Read Crochet Patterns, Charts, and Graphs, Beginner s Crochet Guide with Pictures)

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Getting Your FREE Bonus Download this book, read it to the end and see BONUS: Your FREE Gift chapter after...



Book Finds: How to Find, Buy, and Sell Used and Rare Books (Revised)

Perigee. PAPERBACK. Book Condition: New. 0399526544 Never Read-12+ year old Paperback book with dust jacket-may have light shelf or handling wear-has a price sticker or price written inside front or back cover-publishers mark-Good Copy- I ship FAST with FREE tracking!! * I...