



The Confidence Game: Why We Fall for It . . . Every Time

By Maria Konnikova

Penguin Publishing Group, 2016. Paperback. Book Condition: New. 231 x 155 mm. Language: English . Brand New Book. It's a startling and disconcerting read that should make you think twice every time a friend of a friend offers you the opportunity of a lifetime. ?Erik Larson, #1 New York Times bestselling author of Dead Wake and bestselling author of Devil in the White City Think you can't get conned? Think again. The New York Times bestselling author of Mastermind: How to Think Like Sherlock Holmes explains how to spot the con before they spot you. ?[An] excellent study of Con Artists, stories the human need to believe? ?Neil Gaiman, via Twitter A compelling investigation into the minds, motives, and methods of con artists?and the people who fall for their cons over and over again. While cheats and swindlers may be a dime a dozen, true conmen?the Bernie Madoffs, the Jim Bakkers, the Lance Armstrongs?are elegant, outsized personalities, artists of persuasion and exploiters of trust. How do they do it? Why are they successful? And what keeps us falling for it, over and over again? These are the questions that journalist and psychologist Maria Konnikova tackles in her mesmerizing new book. From multimillion-dollar...



[READ ONLINE](#)
[4.93 MB]

Reviews

A whole new eBook with a new standpoint. Better then never, though i am quite late in start reading this one. I discovered this publication from my i and dad advised this publication to discover.

-- **Meredith Hoppe**

This is the finest ebook i have got read through till now. It really is full of wisdom and knowledge You wont sense monotony at anytime of the time (that's what catalogs are for relating to in the event you ask me).

-- **Mr. Edison Roberts IV**

See Also



Dads Who Killed Their Kids True Stories about Dads Who Became Killers and Murdered Their Loved Ones

Createspace, United States, 2015. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****.Dads Who KillWhat would drive a father to murder his own children? The idea of anyone killing a child, especially...



Moms Who Killed Their Kids: True Stories about Moms Who Became Killers and Murde

Createspace, United States, 2015. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****.Moms Who KillMothers are supposed to be protective and shield their children from danger and destruction. Every child expects their...



If I Were You (Science Fiction & Fantasy Short Stories Collection) (English and English Edition)

Galaxy Press. PAPERBACK. Book Condition: New. 1592123597 Brand new soft cover book. Soft cover books may show light shelf wear. Item ships within 24 hours with Free Tracking.



Kindergarten Culture in the Family and Kindergarten; A Complete Sketch of Froebel s System of Early Education, Adapted to American Institutions. for the Use of Mothers and Teachers

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ***** Print on Demand *****.This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original...



The Forsyte Saga (The Man of Property; In Chancery; To Let)

Scribner Paperback Fiction. PAPERBACK. Book Condition: New. 0743245024 12+ Year Old paperback book-Never Read-may have light shelf or handling wear-has a price sticker or price written inside front or back cover-publishers mark-Good Copy- I ship FAST with FREE tracking!!!! * I am...



Fifty Years Hence, or What May Be in 1943

Createspace, United States, 2015. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****. Fifty Years Hence is a quasi-fictional work by Robert Grimshaw, a professional engineer, with the intent of making a...