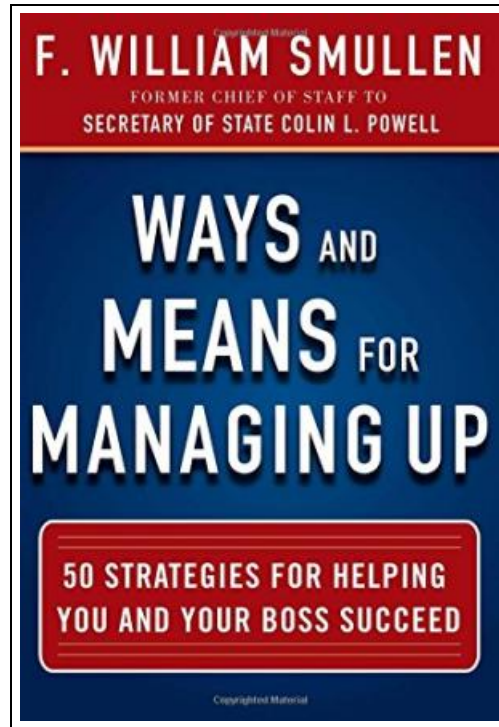


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WAYS AND MEANS FOR MANAGING UP



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McGraw-Hill, 2014. Hardcover. Book Condition: New. 16.51 x 24.13 cm. "Help your boss to help YOURSELF" Ways and Means for Managing Up takes the unique position that the best way to succeed professionally is to play an instrumental role in your boss's success. Having served 30 years in the Army and reporting directly to two Joint Chiefs of Staff and to Secretary of State Colin L. Powell, Smullen has had first-hand experience with leaders in charge of millions of people and billions of dollars. Ideal for today's team-focused business environment, the book covers 50 best practices for serving your supervisor well--the best way, Smullen argues, for career success."A terrific book by one of the masters of truth-telling in the American military--wise, forceful and a must-read for anyone who has a boss. Bill Smullen helped many an officer--and reporter (including this one)--navigate the treacherous landscape of war, peace, security policy and controversy. My hat is off to him, and so will yours when you read what he has learned over the decades." BOB WOODWARD, Associate Editor, The Washington Post and author of 17 books"Bill Smullen's unique experience as a member of the U.S. Army and later chief of staff for former Chairman of the Joint Chiefs of Staff and Secretary of State Colin Powell gives him some great lessons to pass on. I especially appreciate the manner in which he incorporates the value of "team play" into Ways and Means for Managing Up. I highly recommend it." JIM BOEHEIM, Syracuse University's Hall of Fame Head Basketball Coach"Colonel William Smullen has worked in senior management positions for some of the most important institutions in the world, most notably the U.S. military and the U.S. State Department. Colonel Smullen has also worked for some of the smartest and most demanding bosses in modern American history, most...



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