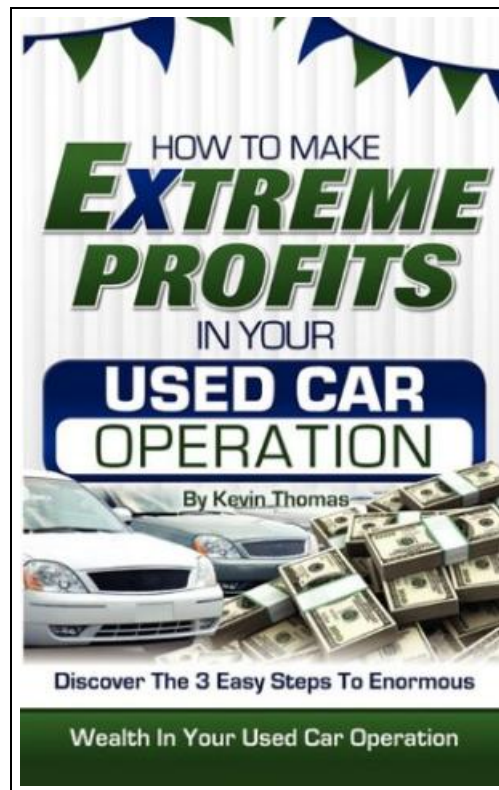


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Dog Ear Publishing, United States, 2010. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****. Kevin Thomas delivers the must read business book of the year for anyone looking to get into the used car business. Kevin combines valuable insight with real how-to techniques that will shorten your learning curve and get you profitable fast. Just executing his Right System concept alone will add thousands to your bottom line. Cory L. Mosley, Auto Industry Sales Marketing Expert and Founder of Mosley Automotive Kevin has proven time after time his ability to take an auto dealership to the next level and beyond. His understanding of the entire used car operation, from procuring inventory, to reconditioning, sales, and financing is thorough and his business ethics insure him success time after time. I knew Kevin would be successful, and he has surpassed even my ambitious predictions. Joe Callahan, President Callahan Coachworks Are you an auto dealer wondering how to manage stagnant growth and low profits? Are you afraid the current economy will force you to close up shop? Let's face it. Our industry has changed dramatically in recent years. But as a dealer, when I turned to the so called Guru's for answers to my questions, their advice and ideas were stale and out of touch. I decided to take control. While I couldn't influence gas or stock market prices, I could harness my fifteen years of industry experience and focus on controlling three vital components of my business: customers, inventory and processes. How to make Extreme Profits in Your Used Car Operation is the most valuable resource on the market today, offering you answers to the questions dealers routinely grapple with. It's a simple plan to help you...



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