



Short Talks on Retail Selling

By Samuel Roland Hall

Theclassics.Us, United States, 2013. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ***** Print on Demand *****.This historic book may have numerous typos and missing text. Purchasers can usually download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1915 edition. Excerpt: . stick! /F the applicant for a position can say truthfully, I was with my last employers five years, he scores a strong point in his favor. It means that he has stability--which is often just as important as ability. We all have our grievances; we have to deal with eccentric bosses maybe, and conditions are not by any means what we should like them to be. But a man is not much of a man if he can not endure and overcome the hard things that fall to his lot in nearly every position. What of a new position? It may not be any better, and it may be a great deal worse. You know your present employer s hobbies, and you can get along with him; the other hard things of the position no longer terrorize you. You may be jumping out...



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